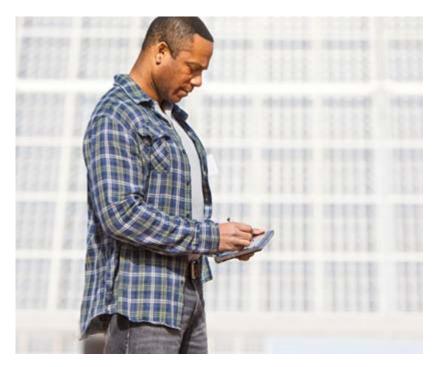


In today's need-it-now world...

When is it okay for your business to be unavailable to your customers?

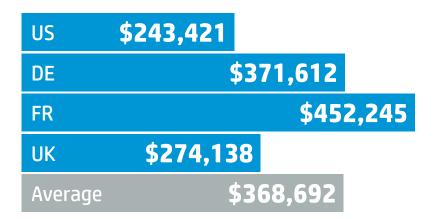
Never.





Business failure brings a high cost

Critical server outage cost per hour (US\$)



Source: Virtualization Data Protection
ANNUAL REPORT Survey of 500 Enterprises





And then there was...



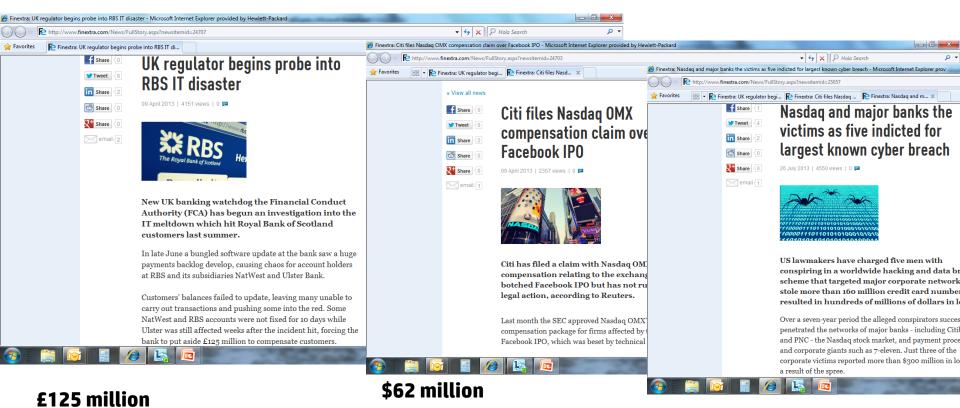


Source: ABC News, June 6, 2012

Source: FierceWireless, July 11, 2012



And then there was...



\$300 million



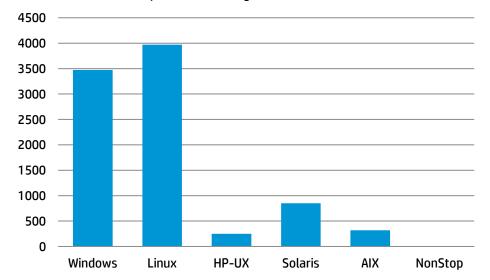
National Vulnerability Database

automating vulnerability management, security measurement, and compliance checking

Platform Vulnerabilities

Source: NIST National Vulnerability Database, as of Feb 28th, 2013

http://web.nvd.nist.gov/view/vuln/search



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Windows	3473
Linux	3971
HP-UX	250
Solaris	850
AIX	318
NonStop	7

Secure Systems based on vulnerable platforms?



Your mission-critical experience matters

When application availability is vital

ZERO unplanned downtime

Data integrity

NEVER

COMPROMISED

MINIMAL software updates

Downtime specified in SECONDS



System issues
PREDICTED
CORRECTED



The unique value of HP NonStop

Designed from the ground up for 100% application availability

NonStop Operating System

- Fault-tolerant, scalable, shared-nothing architecture
- Single-system-image clustering up to 255 systems
- Uncompromising data integrity

Security

- Built-in system and application security
- Enterprise security integration
- Software to help with Security audits

System management

- HP Mission-Critical Converged Infrastructure integration
- Industry standard, enterprise class

HP NonStop Integrated Stack APPLICATIONS Modern Application Development Middleware **Database** and **Transaction Management** System Management and Control **Security**

NonStop Operating System

HARDWARE

Database and transactions

- Highly scalable, clustered SQL database with transactional integrity
- Mixed workload support OLTP, queries and batch

Middleware

- Transparent application fault tolerance and scalability through standard middleware
- Service-Oriented Architecture (SOA)
- Java frameworks for fast deployment

Modern app development

- Java, C/C++, ODBC, JDBC, SOAP, XML
- Eclipse

100%

Uptime: AL4 fully fault tolerant2

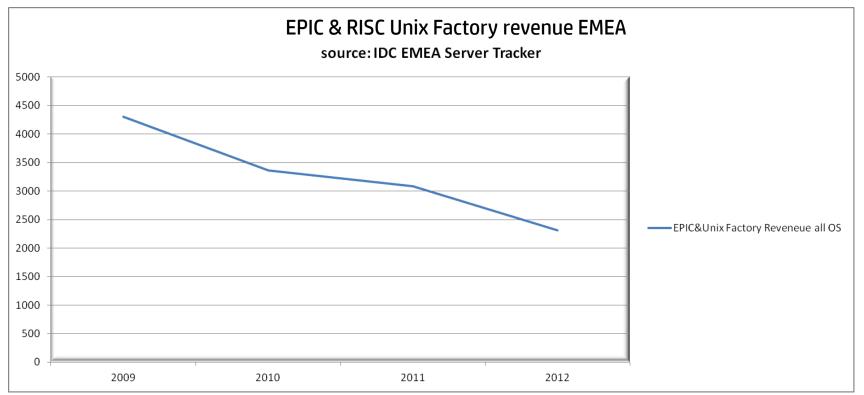
38 YEARS

Of Service. The information contained herein is subj and success 10B+

Credit card transactions annually³

375M+
Subscribers in advanced Telco network apps⁴

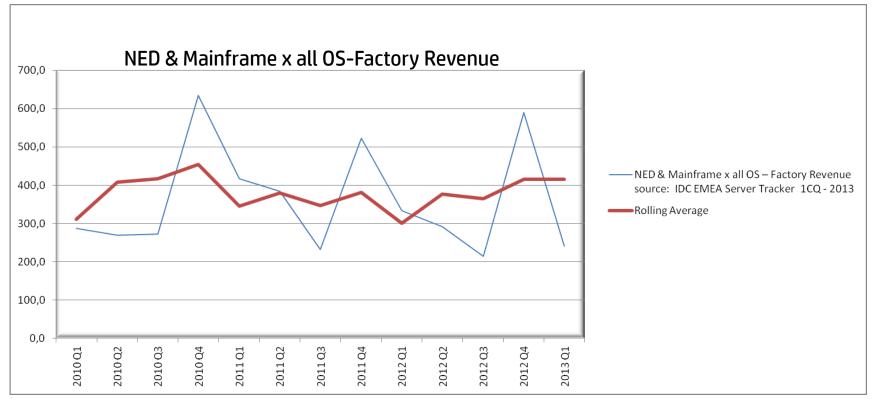
IDC EMEA Server Tracker 1CQ-2013







IDC EMEA Server Tracker 1CQ-2013







ReD PRISM® real-time



ReD PRISM® real-time implementation for Pulse

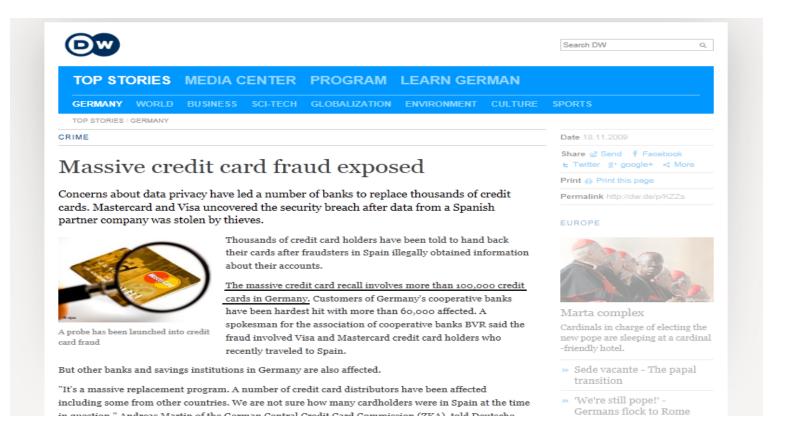
Pulse have adopted the ReD PRISM monitoring and risk management system ReD PRISM is implemented on HP Integrity NonStop architecture

HP award





Threats in Germany...mass data compromise





Threats in Germany...POS skimming...





Threats in Germany...ATM Skimming



Romanian wanted for ATM fraud in Germany

Posted on March 7, 2012 • Filed under: ATM Scam, Europe, Germany

Ads by Google ATM Card New ATM Fraud Scam

Romanian citizen Marian Vancea Darabani was issued an arrest warrant on Monday, March 06, 2012 by the German authorities for ATM fraud. In 2010 Darabani and his criminal organization equipped an ATM with a data gathering device, and used the information to create counterfeit credit cards which later they used to extract the sum of 108,866 euro from multiple citizens bank accounts. Read Article



.... using SOPHISTICATED methods...

Anything unusual about the ATM?





False card-slot overlay....





Anything unusual about the pamphlet holder?





What's in the holder? A remote camera....





Exploded view of the camera....





Credit Card Fraud - Counterfeit







and

Their Use of the TANGO Technology







BankservAfrica



- SASwitch: c. 2.6 bn txns per year, BASE24 on HP NonStop
- **Evaluated 6 vendors:**
 - ACI
 - Openway

- Distra
- Opus

- S1

- Lusis

- Selected TANGO because:
 - functionality exceeded
 - configurability
 - real-time monitoring
- integral data replication tools

- SOA flexibility

- tracking and tracing tools
- licensing and fee model SDK promoted self-sufficiency
- Pilot proved rapid development and deployment
- Real-Time Clearing (RTC) included in migration
- Production rollout complete March 2013



Exploiting HP NonStop Fundamentals



- TANGO is a flexible, modern architecture, deeply integrated into the modern HP open technologies:
 - Uses the OSS Operating System rather than Guardian
 - The database comprises TMF-protected SQL-MX tables
 - Reduced I/O latency
 - Uses Unix sockets for inter-process communication
 - No connection overheads
- The TANGO ESB Architecture (Dispatcher) provides similar scalability and availability to TS/MP
- TANGO provides Active/Active capability using built-in application functionality
 - No reliance on 3rd party tools



HP Integrated HSS (I-HSS)

Integrated subscriber management application for all network types in UDC architecture:

Future proof evolution of Subscriber Data Management across the network

HP I-HSS

WiFi

Network access as a feature (IMS, LTE, WiFi, VoLTE, M2M)

- Reduce signaling traffic between discrete applications/boxes
- Simple management in one platform
- Reduced floor space due to scale per blade
- No single point of failure of a Real-time profile synchronization
- Exposing operational profile to other apps (Ud)



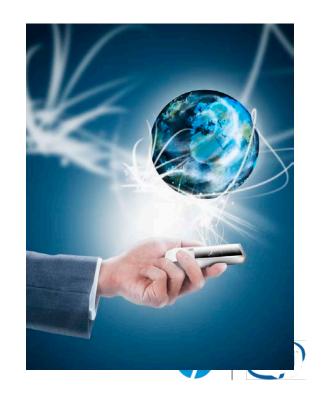


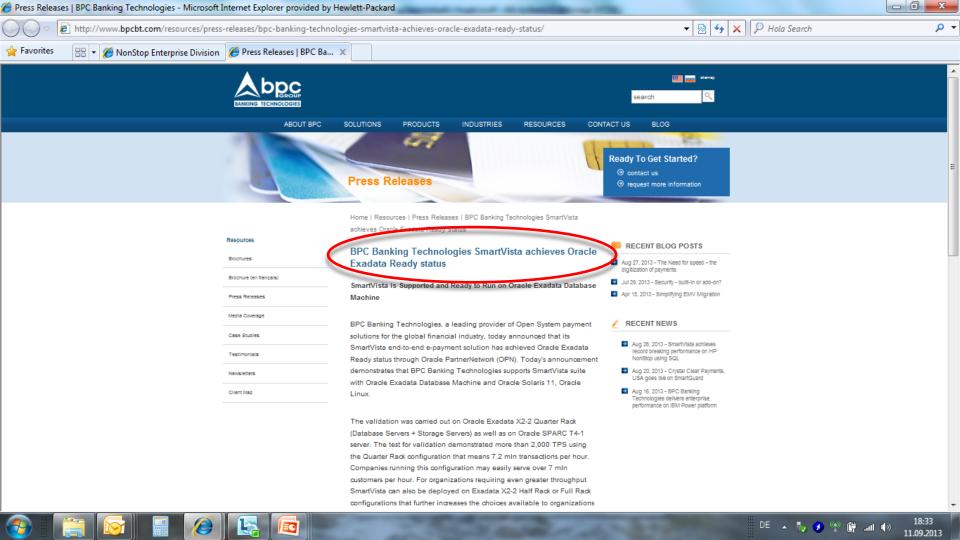
Customer Win

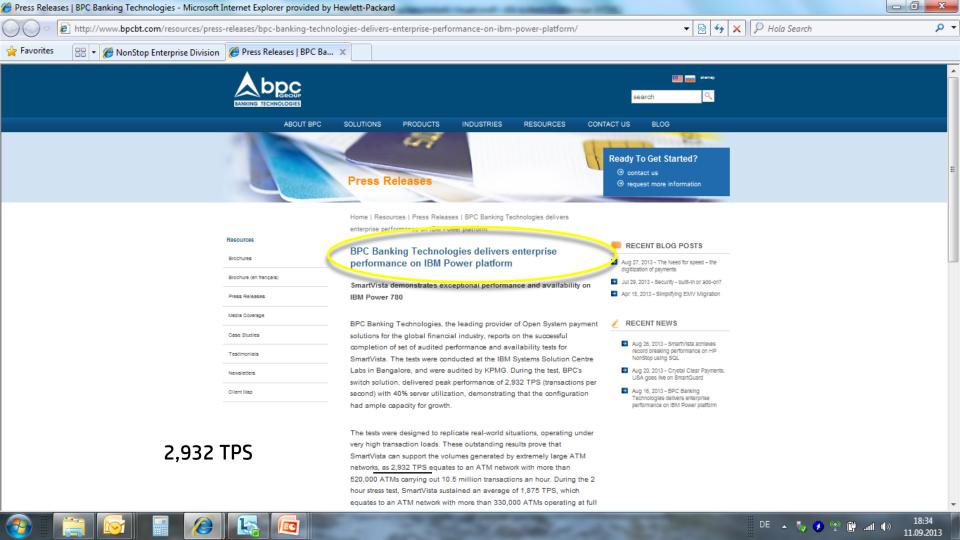


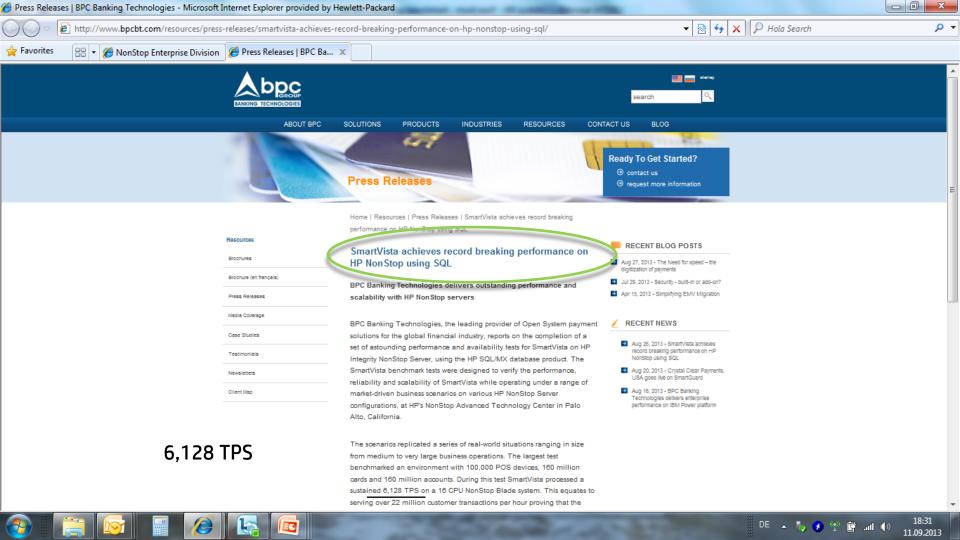
Megafon – Second Largest Mobile Operator in Russia

- 62 Million subscribers in Russia
- Plans to introduce LTE into 40 cities around Russia
- Planning to offer marketing campaign in May to drive more SIMS into the market
- Revenue \$8.3billion









HP Integrity NonStop Servers

Meeting Mission Critical customer needs

Entry Class



HP Integrity NonStop NS2100

- Emerging markets
- Fully fault-tolerant
- 2 to 4 CPUs
- Single core (fixed)
- Medium or Dev/Test

Mid-Class



HP Integrity NonStop NS2200

- Medium/emerging Markets
- Stand-alone Applications
- 2 to 4 CPUs
- 2-core (fixed)
- Medium/Heavy workloads

Enterprise Class



NonStop Core Licensing allows the system to grow with your business

HP Integrity NonStop BladeSystem NB56000c

- Medium to Enterprise Markets
- Complex application environments
- 2 to 16 CPUs
- 2-core or 4-core (customer's choice)
- Heavy Workloads/Large databases

Common across all NonStop servers:

- NonStop fundamentals availability, scalability, data integrity, common modular architecture and open development tools
- Built on Intel 9300 /9500Itanium processors, running J-series NonStop OS



HP Integrity NonStop BladeSystems

NB56000c and NB56000-cg

Third generation of Integrity NonStop BladeSystems HP NonStop OS RVU J06.16 (or later)

- 1.5X* the performance capacity compared to the current NB54000c
 - (2-core to 2-core, 4-core to 4-core)

Built on proven HP Integrity Blade BL860c i4

- 2-core or 4-core software licensing (Core Licensing)
- New Intel® Itanium® 9500 series 4-core capable processor (AKA Poulson)

Gen8 CLIM I/O components

Uses the next generation HP BladeSystem c7000 enclosure

- 2 16 processors per node
- Clustering up to 16,320 cores (via expand)

NB56000c









HP NonStop SDI Services

Holger Villringer

EMEA NonStop SDI Program Manager

Phone +49 6227 357 293 Mobile +49 175 4388 800

September 2013

pany, L.P. The informa

ained herein is subject to change without noti

Types of NonStop Services

HP Technical Services
HP Enterprise Services
HP NonStop Division – SDI*

* Solution/Software Development and Implementation



NonStop SDI – an overview

SDI – Solution/Software Development and Implementation

Managed as part of Advanced Technology Center

Access to broad array of resources

- Internal experts and consultants
 - SDI/ATC technical consultants
 - NED Pre-Sales
 - NED TS Services
- External specialists (via third-party agencies)
- Lab equipment for benchmarking
- Project management resources



Distinguishing between SDI, TS & ES services

Type of NonStop Service	SDI	TS	ES
NonStop architecture panning and design			
NonStop migration services			
NonStop Disaster Recovery planning and implementation services			
Database architecture planning, design and migration			
Application architecture planning, design and modernization			
Performance and benchmark services			
Security service			
3 rd Party engagement, software installation and implementation service			
Evolution Assessment Services			
NonStop infrastructure and platform technical services			
Managed Services / Out tasking			



SDI Partner and Agencies

Resources:

- ESQ Implementation services
- ESQ Software License where required
- Lusis Payments app implementation/migration services
- Lusis TANGO App software License and services
- Brightstrand NonStop resources, hosting services
- PayX Payments resources
- Xypro Security app implementation
- Mphasis Resources initially for Oracle migrations
- Elan IT & Tata resources
- & other smaller/UAS based for resources



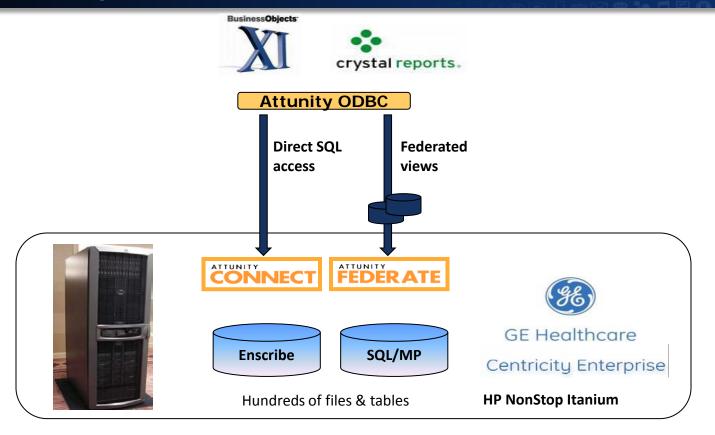


Solutions for HP NonStop:

- 1. Big Data Analytics
- 2. Live Reporting
- 3. Migration
- 4. Modernization
- 5. Mobile Integration

Customer: Nebraska Medical Center Live Reporting with HP NonStop Data





Customer: Financial Services Live Reporting on ACI Base24 data

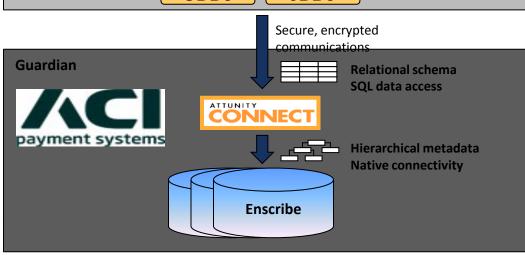


- » Reports can access Base24 Enscribe files (e.g. ATM tracking)
- » New apps can manage configurations (e.g. in Java, .NET)

Linux



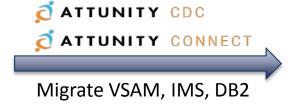
HP NonStop



Migration Solutions for HP NonStop



















Sind das Thre Herausforderungen im Application Management?

- Die technische Dokumentation unserer Software ist weder vollständig noch aktuell
- Wir wissen nicht genau wie unsere Geschäfts-Prozesse unterstütz werden
- "Time to market" von Änderungswünschen ist zu lang
- > Die Kosten der Software-Wartung sind zu hoch

Können Sie sich vorstellen, dass es nur ein bis zwei Tage dauert, um diese Herausforde-rungen zu meistern?



Nach 30 Tagen Probebetrieb können Sie den Nutzen sicher beurteilen

Der Software Qualitäts-Check

ITP kommt zu Ihnen und

- installiert ITP-PANORAMA,
- scannt Ihre Anwendungen,
- zeigt alle Verknüpfungsfehler (bugs),
- schulen Ihr Entwickler-Team in vier Stunden,
- unterstützt Ihr Team 30 Tage
- bei der Arbeit in echten Projekten





