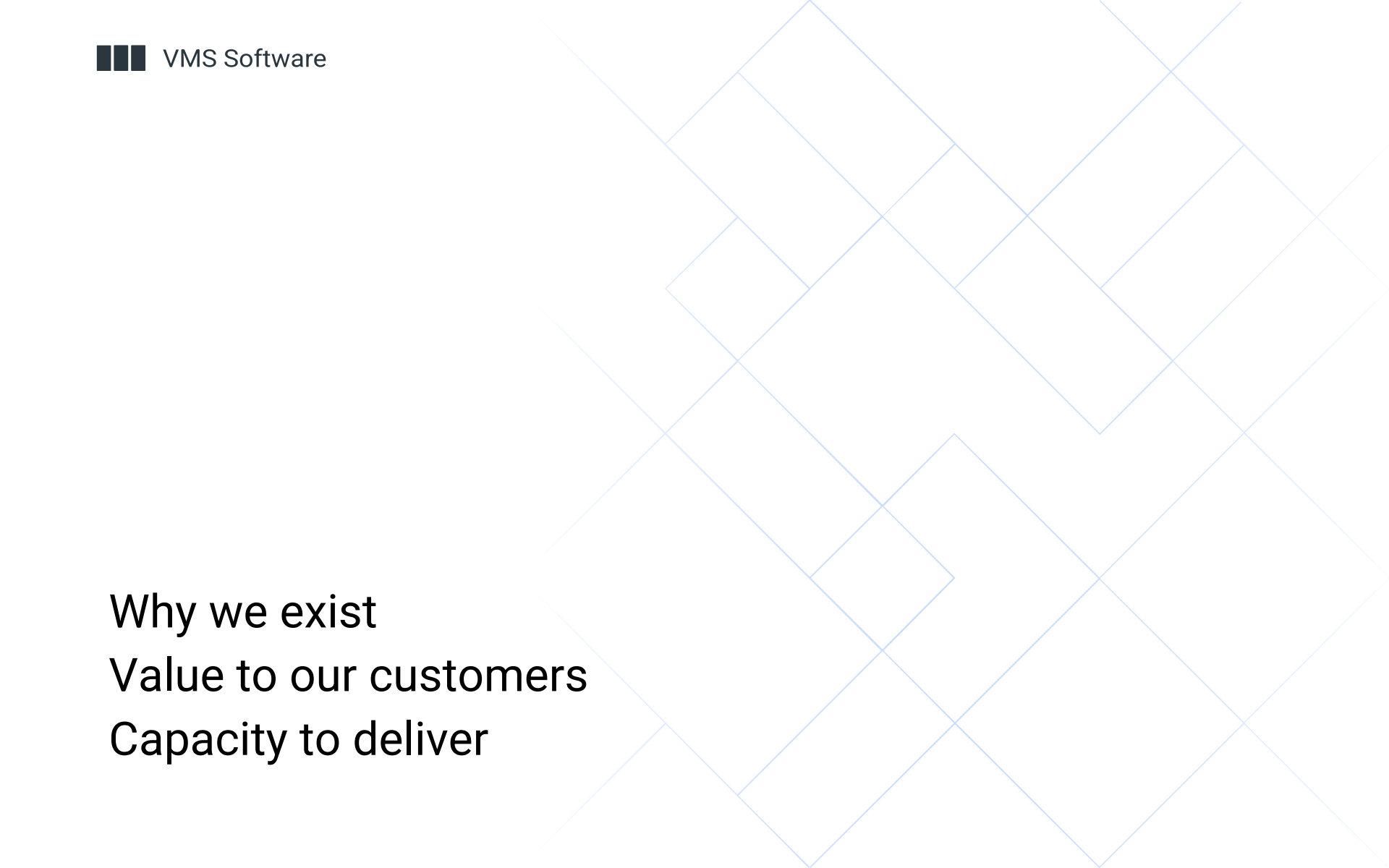


# VMS Software:

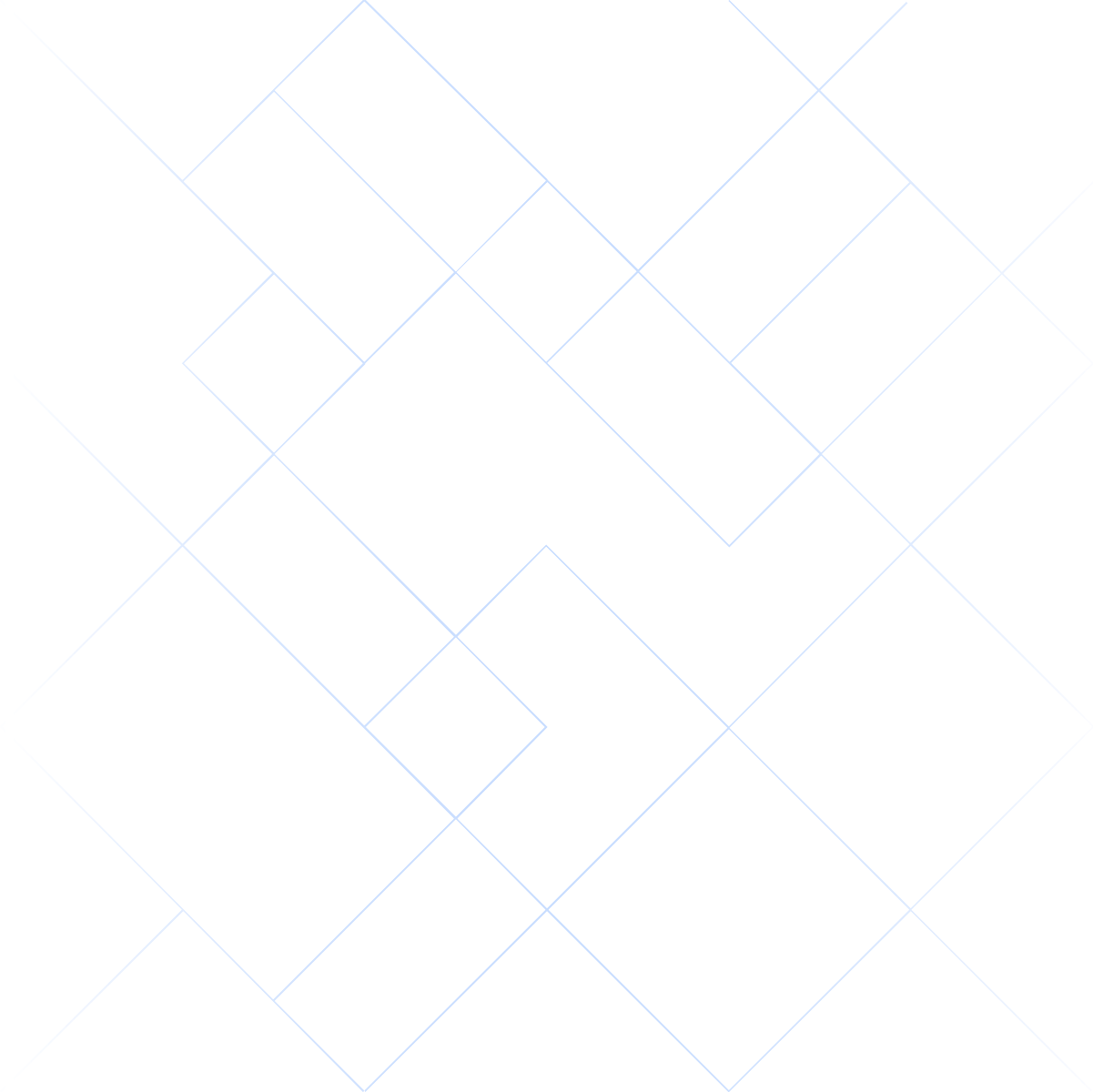
## Younger, Healthier - Moving Forward with x86

April 9th, 2024



Why we exist  
Value to our customers  
Capacity to deliver

Why we exist



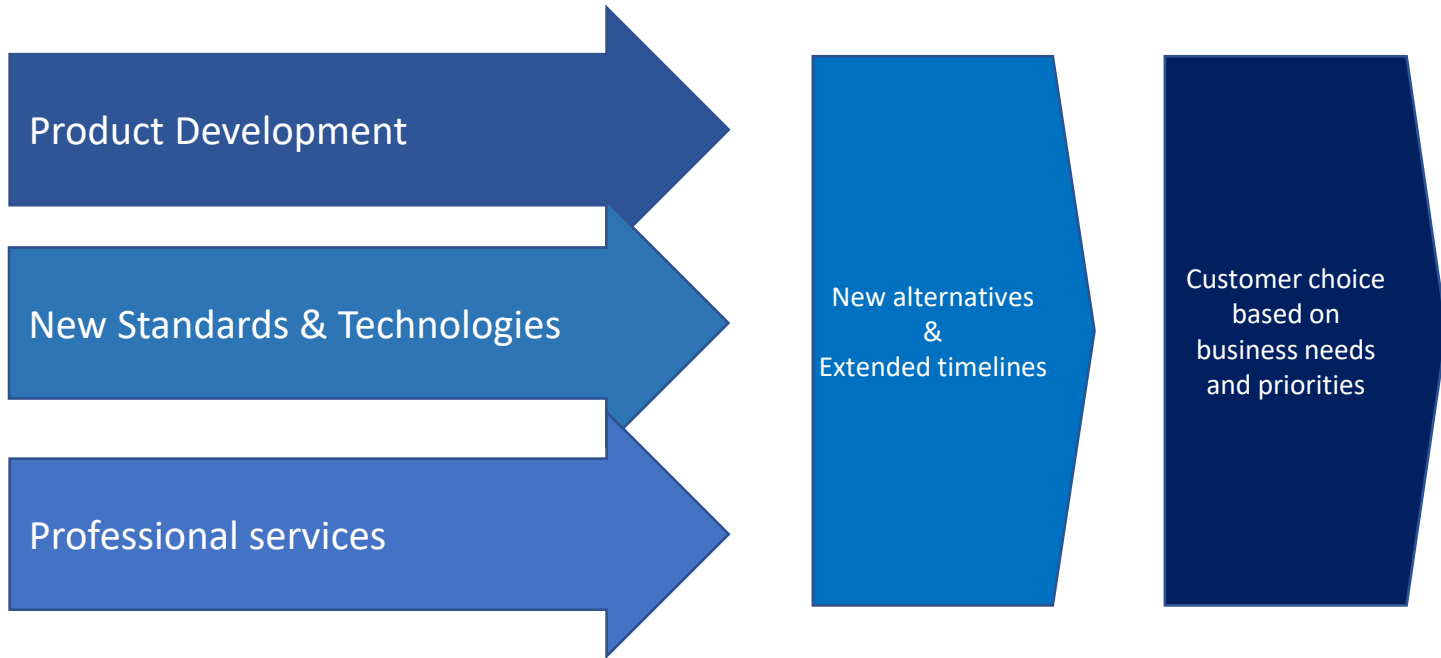
# VMS Software Vision

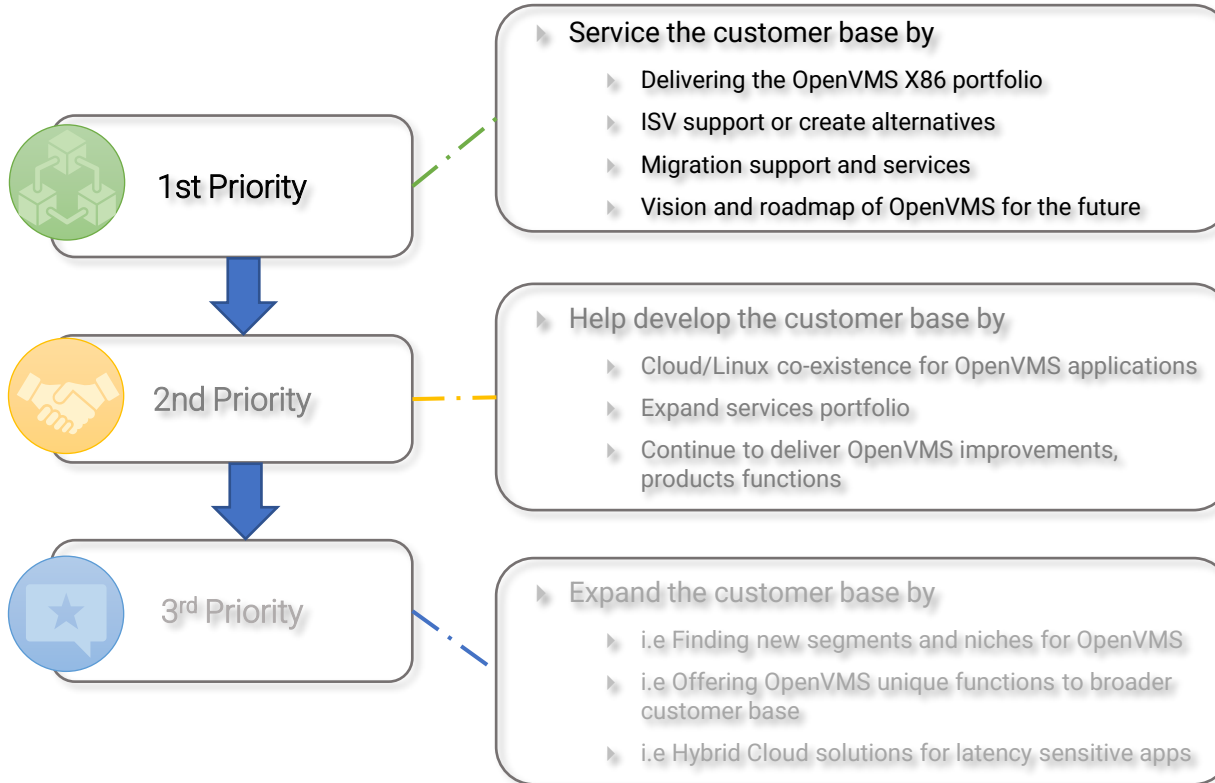
By linking the past to the future, we help OpenVMS users to protect and realize the full value of their application investments.



VMS Software

Value to our customers

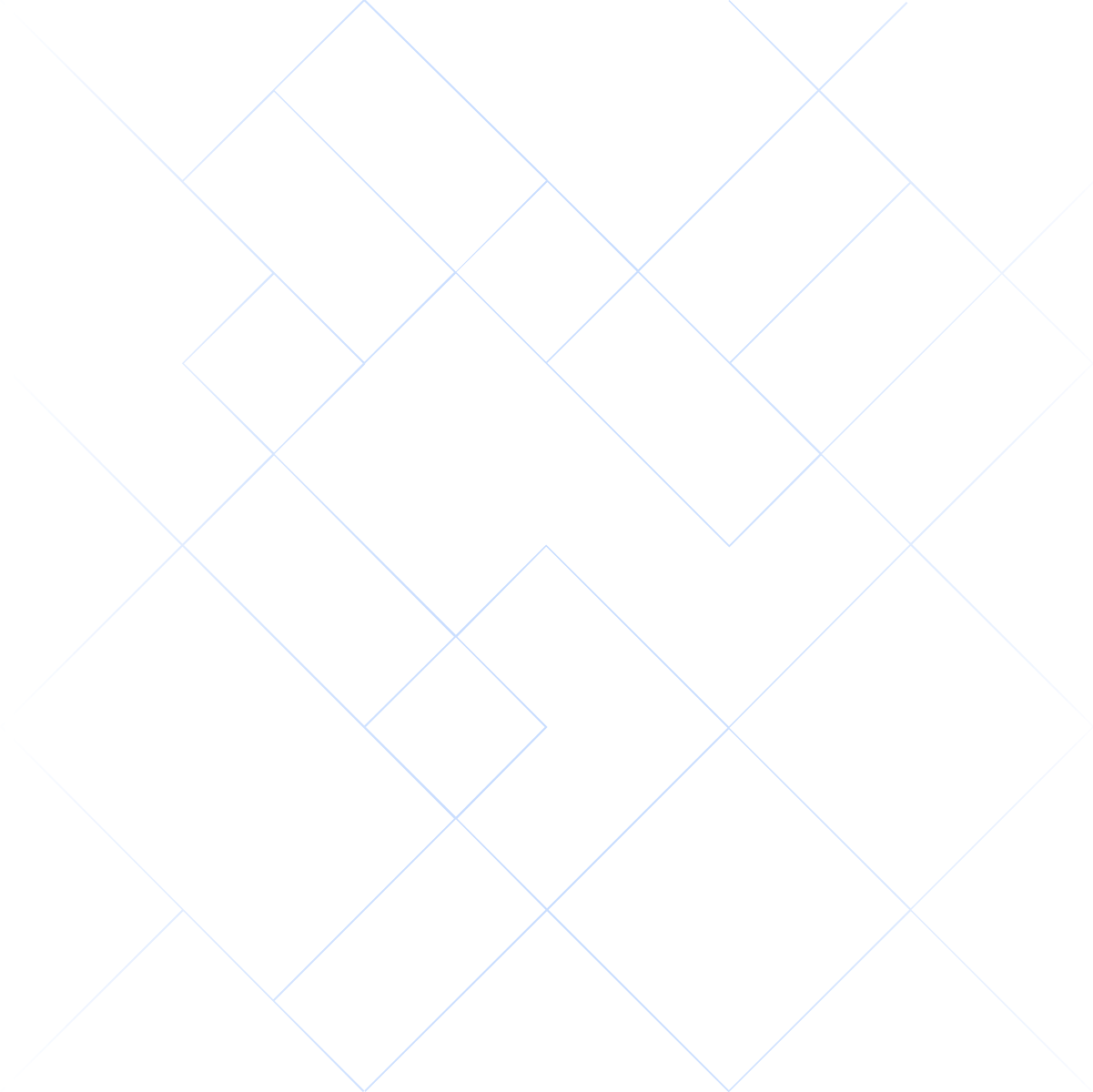






VMS Software

Capacity to deliver





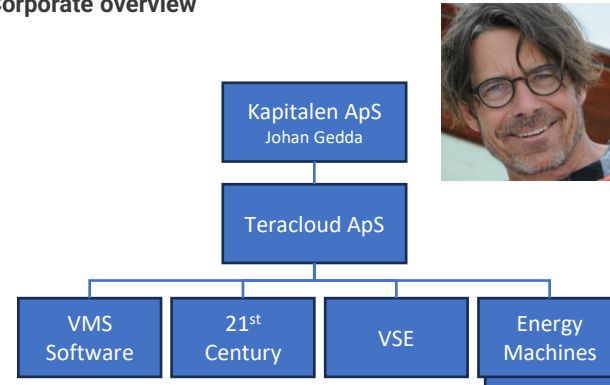
## Teracloud fundamentals

- ▶ Teracloud was founded in 2013 by serial entrepreneur Johan Gedda with 30+ years in advanced software industry
- ▶ Johan Gedda profile
  - ▶ Co-Founder of Rocket Software driving product development and growth in ZOS environment
  - ▶ Successfully led Rocket's strategy to a 200 MUSD revenue business. Former Director of Paradigm, multi-national software business
  - ▶ Swedish national based in Denmark
  - ▶ <https://www.rocketsoftware.com/news/rocket-software-announces-investment-bain-capital-private-equity>
- ▶ Solid balance sheet and healthy financials
- ▶ Successfully passed supplier audits by Deutsche Bourse (DBAG), HPE, IKEA and others

## Teracloud strategy

- ▶ Combine leading edge technology and proven systems.
- ▶ Protect customer and partner assets.
- ▶ Target growth by investments in R&D.
- ▶ Solve business problems with products and services.
- ▶ Partnerships model with major OEM (HPE, IBM etc).
- ▶ Long term commitment.

## Corporate overview



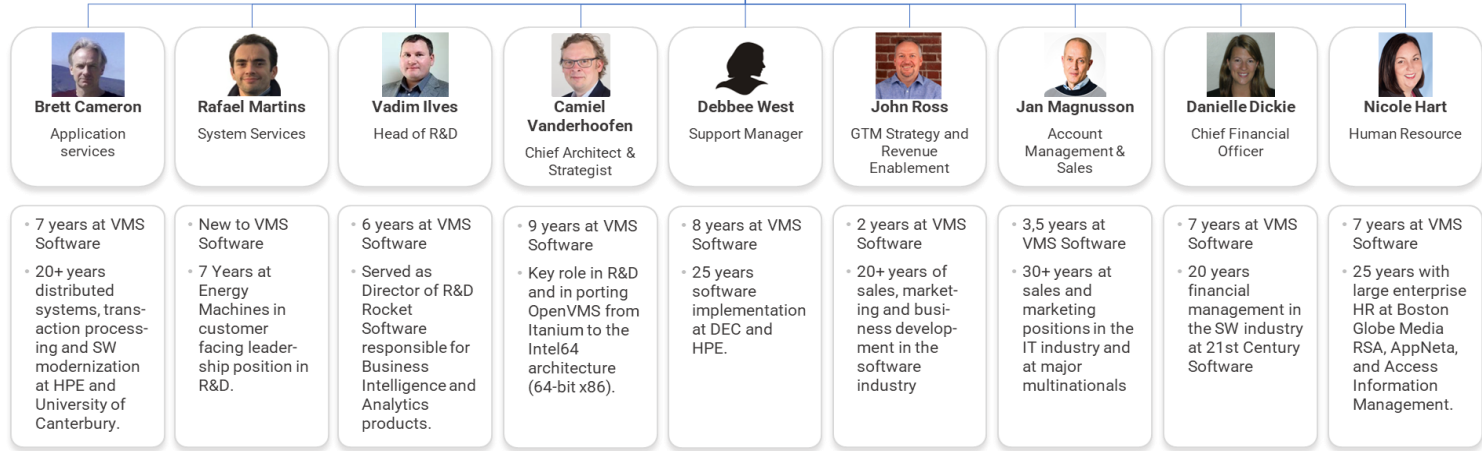
## Customer Benefits

- ▶ Protecting investments
- ▶ New alternatives and opportunities
- ▶ Control of strategy, direction and priorities
- ▶ Cost savings potential
- ▶ Increased profitability

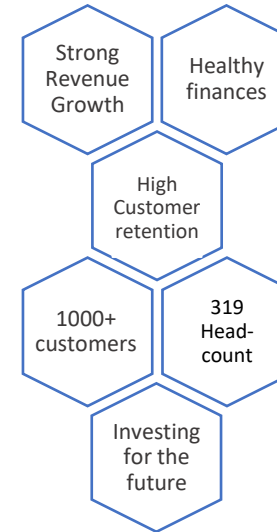
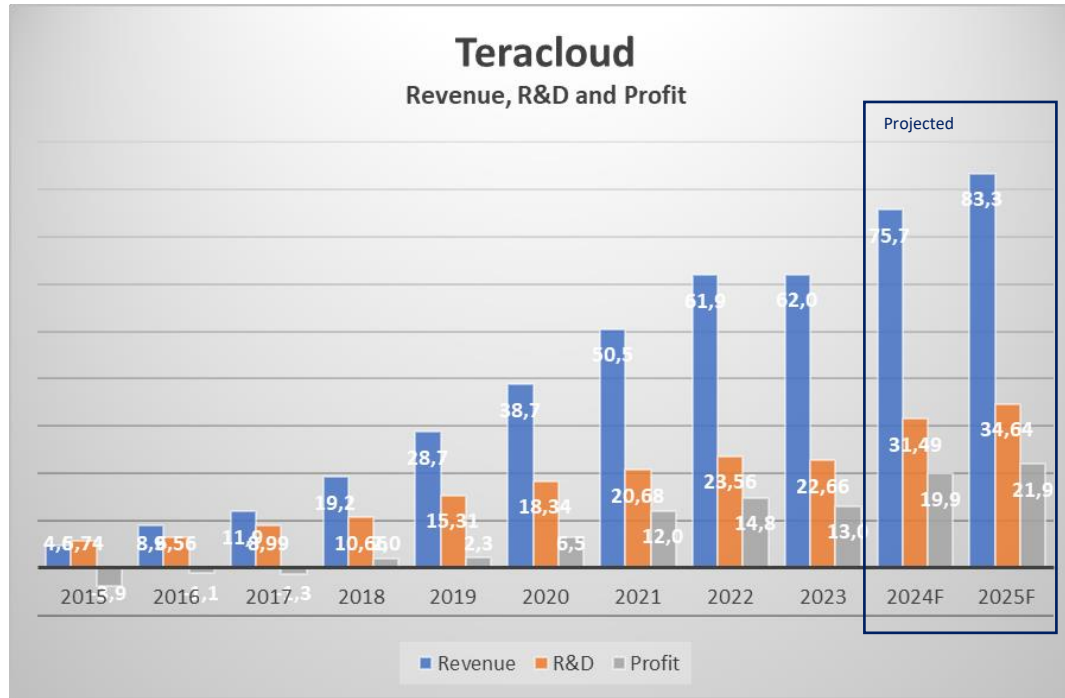
**Darya Zelenina**  
Chief Executive  
Officer



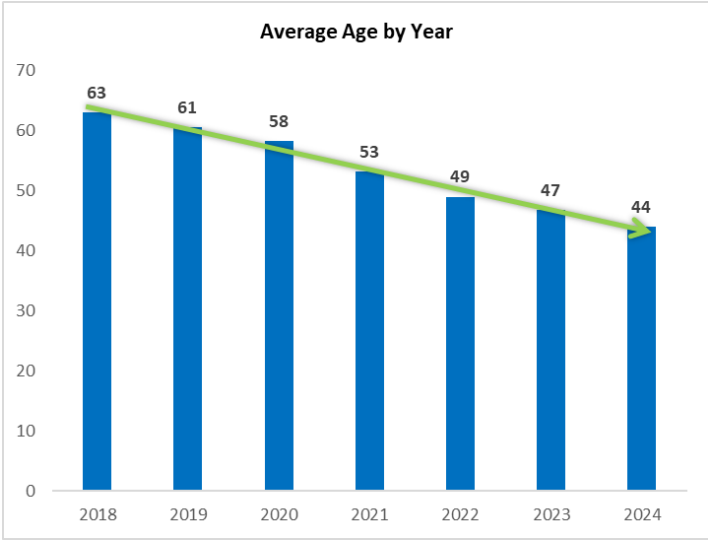
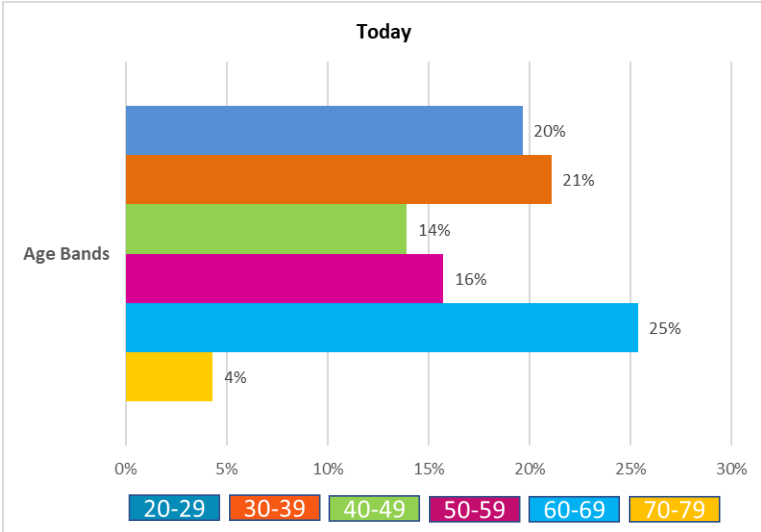
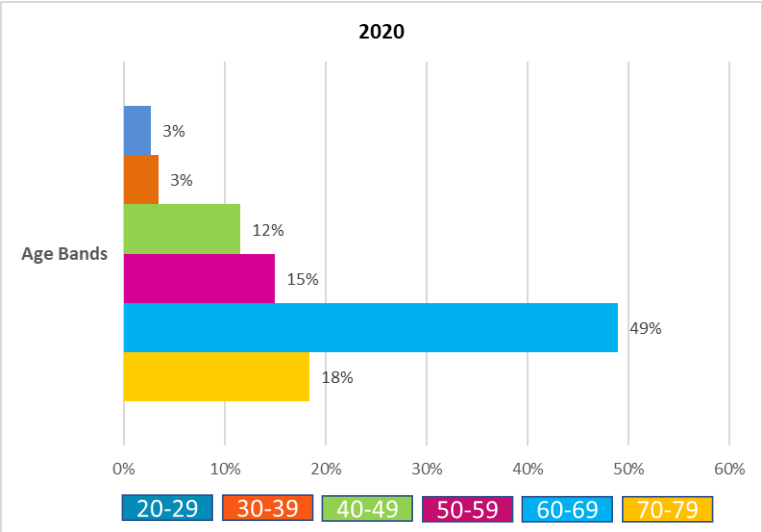
- 7 years at VMS Software
- Software and web development, documentation, community program and marketing.

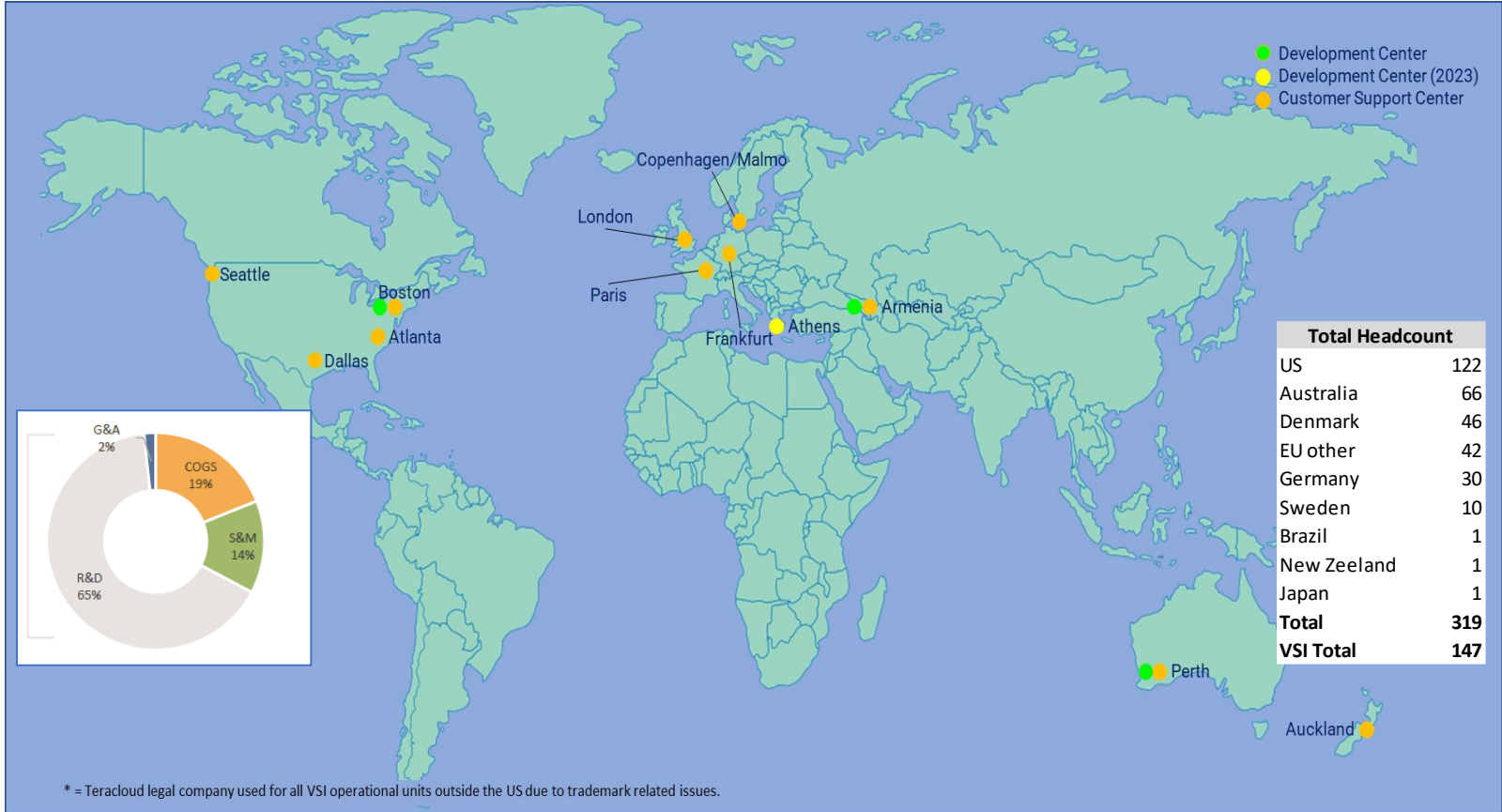


- Solid experience of software and operating system development
- Proven ability to recruit and train future specialists and leaders
- Strong project and professional services record
- Internationally experience with global customers and deliveries
- Adding new talent



- Wide customers base with broad industry and geographical coverage
- High customer retention and acceptance of VSI as partner/supplier
- Increasing customer interaction with V9.2
- Significant business opportunity for profitable growth





**VSI is not a department – it is a company completely dedicated to:**

- Developing outstanding and innovative products and solutions
- Combining proven systems with leading technologies and industry standards
- Providing unique high-level support, training and professional services
- Protecting customers investments

**VSI is a company characterized by:**

- Healthy finances, profitability and growth
- High customer retention
- Solid management team and owner
- Growing staff and belief in the future
- Continuous investments to support customer needs

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**VSI is a company characterized by:**

- Healthy finances, profitability and growth
- High customer retention
- Solid management team and owner
- Growing staff and belief in the future
- Continuous investments to support customer needs
- Getting younger

Thank you