

VMS Software:

Younger, Healthier - Moving Forward with x86



Why we exist
Value to our customers
Capacity to deliver



Why we exist

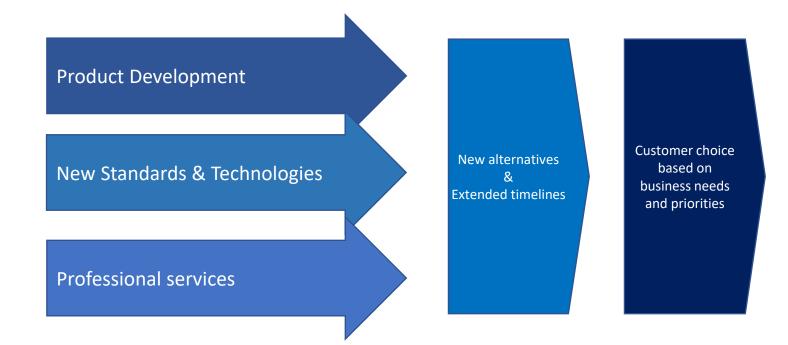


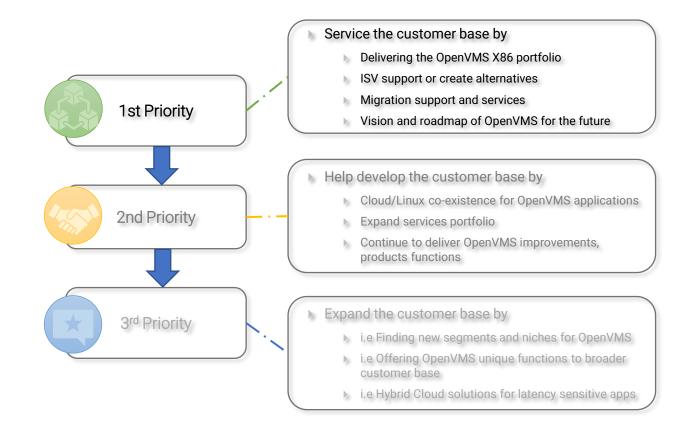
VMS Software Vision

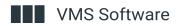
By linking the past to the future, we help OpenVMS users to protect and realize the full value of their application investments.



Value to our customers



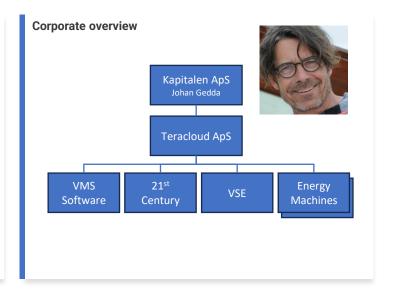




Capacity to deliver

Teracloud fundamentals

- Teracloud was founded in 2013 by serial entrepreneur Johan Gedda with 30+ years in advanced software industry
- Johan Gedda profile
 - Co-Founder of Rocket Software driving product development and growth in ZOS environment
 - Successfully led Rocket's strategy to a 200 MUSD revenue business. Former Director of Paradigm, multi-national software business
 - Swedish national based in Denmark
 - https://www.rocketsoftware.com/news/rocket-softwareannounces-investment-bain-capital-private-equity
- Solid balance sheet and healthy financials
- Successfully passed supplier audits by Deutsche Bourse (DBAG), HPE, IKEA and others



Teracloud strategy

- Combine leading edge technology and proven systems.
- Protect customer and partner assets.
- Target growth by investments in R&D.
- Solve business problems with products and services.
- Partnerships model with major OEM (HPE, IBM etc).
- Long term commitment.

Customer Benefits

- Protecting investments
- New alternatives and opportunities
- Control of strategy, direction and priorities
- Cost savings potential
- Increased profitability

Darya Zelenina Chief Executive Officer



- 7 years at VMS Software
- Software and web development. documentation, community program and marketing.



Brett Cameron Application services



System Services

Vadim Ilves Head of R&D

Camiel Vanderhoofen

Chief Architect &

Strategist

Debbee West

John Ross





Danielle Dickie

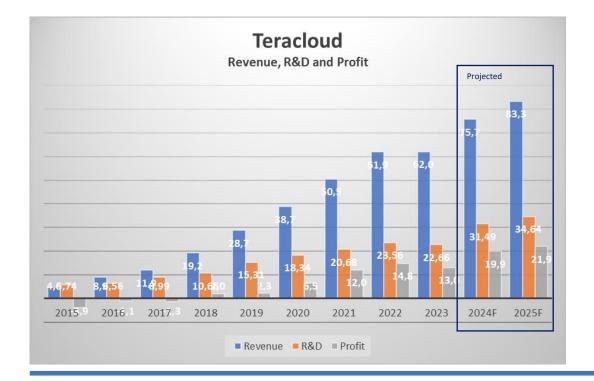
Nicole Hart

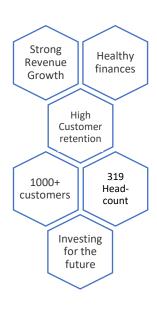
- Support Manager
- Revenue Enablement
- GTM Strategy and
- Account Management & Sales
- Chief Financial Officer
- Human Resource

- 7 years at VMS Software
- 20+ years distributed systems, transaction processing and SW modernization at HPE and University of Canterbury.
- New to VMS Software
- 7 Years at Energy Machines in customer facing leadership position in
- 6 years at VMS Software
- Served as Director of R&D Rocket Software responsible for Business Intelligence and Analytics products.
- 9 years at VMS Software
- Key role in R&D and in porting OpenVMS from Itanium to the Intel64 architecture (64-bit x86).
- 8 years at VMS Software
- 25 years software implementation at DEC and HPE.
- 2 years at VMS Software
- 20+ years of sales, marketing and business development in the software industry
- 3.5 years at VMS Software
- 30+ years at sales and marketing positions in the IT industry and at major multinationals
- 7 years at VMS Software
- 20 years financial management in the SW industry at 21st Century Software
- 7 years at VMS Software
- 25 years with large enterprise HR at Boston Globe Media RSA, AppNeta, and Access Information Management.

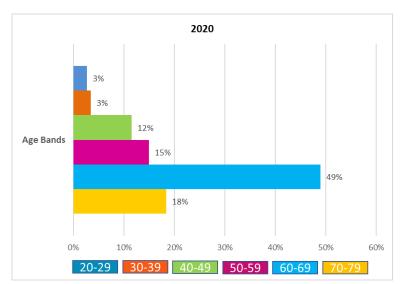
- Solid experience of software and operating system development
- Proven ability to recruit and train future specialists and leaders
- Strong project and professional services record
- Internationally experience with global customers and deliveries
- Adding new talent

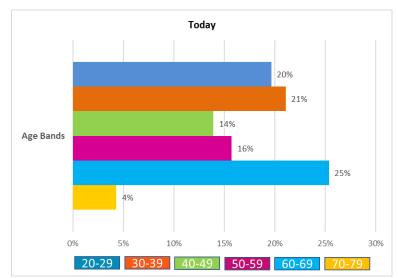


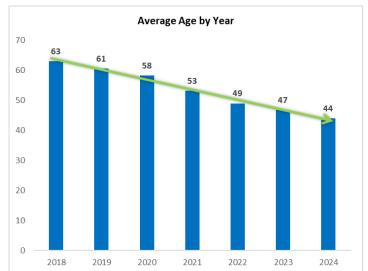




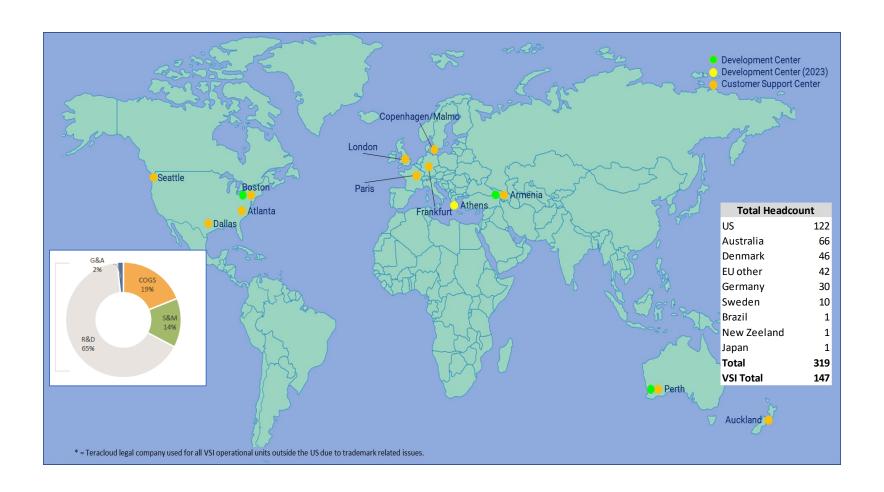
- Wide customers base with broad industry and geographical coverage
- High customer retention and acceptance of VSI as partner/supplier
- Increasing customer interaction with V9.2
- Significant business opportunity for profitable growth











VSI is not a department – it is a company completely dedicated to:

- Developing outstanding and innovative products and solutions
- Combining proven systems with leading technologies and industry standards
- Providing unique high-level support, training and professional services
- Protecting customers investments

VSI is a company characterized by:

- Healthy finances, profitability and growth
- High customer retention
- Solid management team and owner
- Growing staff and belief in the future
- Continuous investments to support customer needs

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- Getting younger





Thank you