



HPE DATA BACKUP & MANAGEMENT SOLUTIONS: DELIVERING DIGITAL RESILIENCE TO PROTECT AND MODERNIZE HPE NONSTOP DATA

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ETI-NET



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HPE NonStop Backup Discussion Topics

- HPE Digital Resiliency Framework & ETI-NET Alignment
- Data Recovery for Cybersecurity
 - Resiliency Requirements
 - Architecture Requirements
 - Recovery Steps
 - Considerations
- Strategic Partners
 - Immutability
 - Verification
- EMEA Customer Success
- Wrap-up & Resources





Company Recap

30+Yrs. NonStop Backup & Advanced Man

- ~1K Global deployments / HQ: Montreal Canada & Manchester UK
- APIs, Data transfer & migration, system & transaction monitoring, IBM MQ rationalization, batch optimization, & cross platform
- Pro-Partner Strategy

■ HPE Technology Partner since 2013

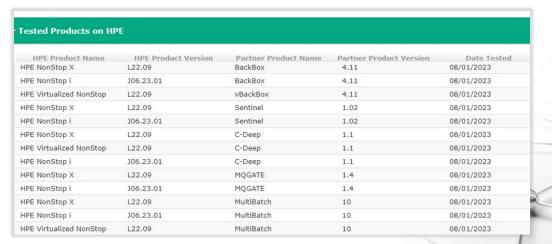






■ NonStop Catalog* since 2019

* MultiBatch available by HPE SDI Program



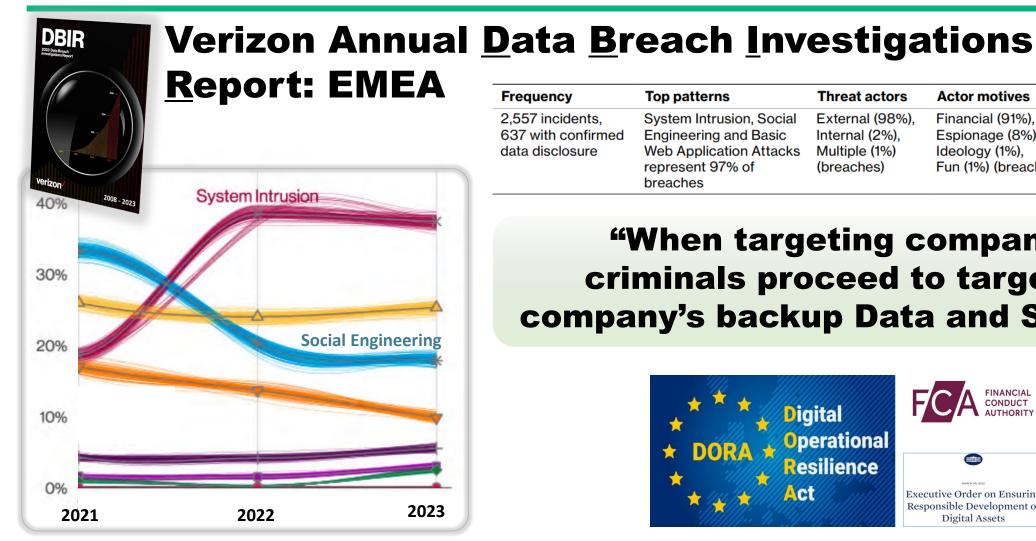




QoreStor®

BackBox® A

Cybersecurity Trends Driving Compliance Regulation



Frequency	Top patterns	Threat actors	Actor motives	Data compromised
2,557 incidents, 637 with confirmed data disclosure	System Intrusion, Social Engineering and Basic Web Application Attacks represent 97% of breaches	External (98%), Internal (2%), Multiple (1%) (breaches)	Financial (91%), Espionage (8%), Ideology (1%), Fun (1%) (breaches)	Credentials (53%), Internal (37%), System (35%), Other (15%) (breaches)

"When targeting companies, criminals proceed to target the company's backup Data and Systems."







https://www.verizon.com/business/resources/reports/dbir/2023/master-guide/



DIGITAL RESILIENCE

ETIMET

Identify Assets:

- Backup Tape Catalog
- VTCs & Data Volumes
- Data Locations
- Data Tiering Policy
- Immutable Versions

PROTECT

Implement safeguards and controls

IDENTIFY

Understand the environment

• • • • • • •

Protection:

- Data Encryption @ Rest & In-Transit
- Replication between VTCs
- 3-2-1-X directly from the VTC
- Compliance/Governance Locking
- \$SYSTEM Snapshot
- User Role Separation
- 3rd Party Solution Collaboration

DETECT ...

Discover Cyber Events

Detection:

- EMS Alerting
- XYPRO VTC Appliance Scan
- Intelligent Subsystem Status

Recovery:

- BareMetal \$SYSTEM Recovery
- Alternate Location Restoration

RECOVER

Maintain resilience and business continuity

RESPOND

Actions and resources to deal with the event

Response:

- Restoration Source Selection
- Version Metadata
- EMS Event Actions
- Cloud Reader for Forensics



HPE VTC Digital Data Resilience



Solution brief

BackBox

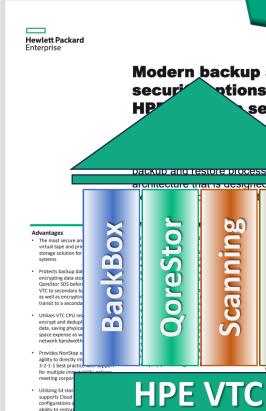
- NonStop Backup Data Stores & Management
- \$SYSTEM Disk Snapshot & Stand-Alone Restoration
- Fault Tolerant Redundancy Operation

QoreStor

- Encryption & Replication
- Deduplication, Data Tiering, Remote Reader

Partnerships

- Security Scanning
- S3 Service Validation



Modern backup and data ntions for servers

op and optional inced ntrol of

packup and restore processes using an

ability to rest alternate location

- Scalable architecture designed to support increasing data amounts within shrinking time windows
- Provides NonStop Operations direct control over backup data

canning

ier NonSton backun storage, such as the storage, as well as Stop organizations to 3-2-1-1 best practice rotection, and to ta immutability NonStop customers to important storage dunlication ing remote reader age status. HPE can now be part of backup solution rs in your data cente backup solution.

egrated QoreStor also

is in its integration data across other

oreSto

complement or update what you have today with a more secure, modern solution, designed to protect NonStop backup data tiering to cloud storage

Unlike other virtual tape products for NonStop systems, BackBox for HPE NonStop with OoreStor, stores and encrypts catalogs and metadata that are resident on the HPE NonStop system, enabling protection via

The external platform to the HPE NonStop. the BackBox with QoreStor replaces data in real time across VTC so failures do not endanger backup data and additional VTCs





Partnership: XYPRO Appliance Scanning

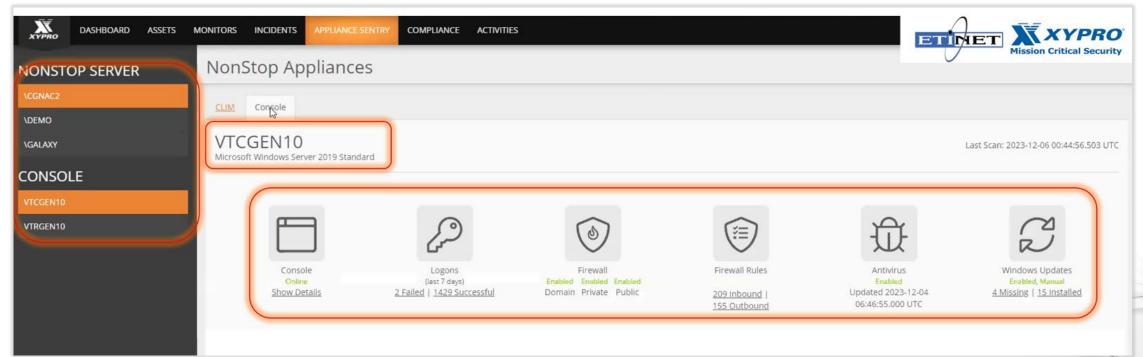
"This collaboration demonstrates ETI-NET's commitment to continue to deliver advanced HPE NonStop cybersecurity data protection."

Benoit Caron, COO of ETI-NET



XYPRO
Security OneTM

Protecting NonStop Backup System & Data as part of the NonStop Estate.



S3 Partnership: Scality

Supported Cloud Tier providers

ETI-NET and HPE test and qualify specific S3 providers to ensure optimal interoperability, security, and support. S3 Providers that ETI-NET and HPE recommend are listed in the S3 compatibility matrix.

Functionality

- Provides VTC And Stand-alone Setup
- Connectivity

Support

- Adheres To AWS S3 API Specification
- Escalation Path To Resolve Issues

Advanced Immutability

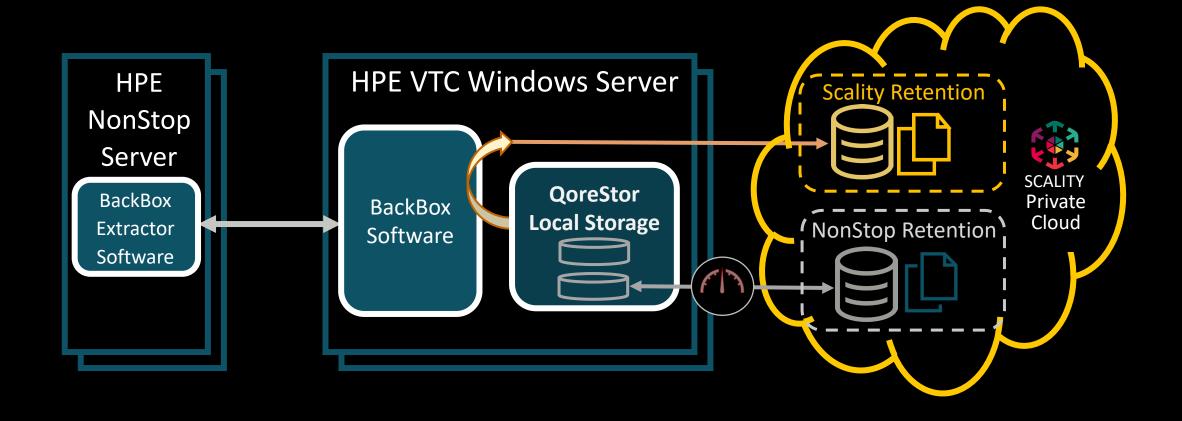
- Object Locking
- Governance And Compliance Modes
- Retention Separation Of Duty





Your NonStop Partne

HPE VTC CLOUD TIERING & IMMUTABILITY OPTIONS



HPE VTC S3 Use Cases



1. 3-2-1 HPE Compliance

Using Cloud Tiering to replicate data as the 3rd copy in the 3-2-1 rule to an off-prem storage location.

2. Data Tiering

Cloud tiering provides the option to migrate data to the S3 service to reduce local QS physical data size and maintain data pointer reference on a 1:3 basis (3x data can be stored in the cloud)

3. Object Locking

Setting Immutability of NonStop backup data.

4. Disaster Recovery Restoration

Using another VTC with QoreStor at a remote location to restore the NonStop backup data to a readable form from the S3 location.



HPE/ETI-NET S3 VTC Considerations

Product Vetting Advisory HPE BackBox VTC / QoreStor S3 Cloud Connectivity April 2024

Article Type:	Product Vetting Advisory		
Product:	HPE BackBox SW and QoreStor SW		
Version:	T0954V04^AAW and T1117V01^AAB and subsequent releases		
Summary:	Supported Cloud Vendors & Use Cases		
Audience:	HPE Pre-Sales and Sales		
Description:	S3 functionality is a new feature enable	ed with T0954V04^AAW of the	
	BackBox/QoreStor VTC R4 release. S3 Connectivity can be implemented as a		
	policy driven extension of the VTC which	ch utilizes the S3 storage protocol to	
	replicate, copy and recover NonStop ba	ackup data from within the VTC to and	
	from an S3 object storage. ETI-NET and	d HPE have chosen to test and certify	
	S3 interoperability and recommend use	e case review to ensure the quality and	
	protection of NonStop data.		
Support	ETI-NET and HPE test and qualify speci-	fic S3 systems to ensure optimal	
Statement:	interoperability, security, and support.	S3 providers that ETI-NET and HPE	
	recommend are listed and updated in t	the S3 compatibility matrix on the ETI-	
	NET website: https://etinet.com/produ	ucts/backbox-dedupe-	
	software/S3support/		
	Note: ETI-NET and HPE also offer "S3 Compatible" as an option for clients that		
	wish to use another S3 device or service that has not been certified. In this case		
	ETI-NET and HPE support S3 services on a best effort basis.		
Supported	Amazon Web Services S3 Microsoft Azure Cloud Tier		
Cloud	BackBlaze S3 Cloud Tier Scality ARTESCIA		
vendors	 Google S3 Cloud Tier 	Wasabi S3 Cloud Tier	
	• IBM S3 Cloud Tier		
Use Cases:	1.) Compliance with the HPE 3-2-1 Bes	t Practices	
	Using Cloud Tiering to replicate dat	ta as the 3 rd copy in the 3-2-1 rule to an	
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	Setting Immutability of NonStop backup data.		
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	Using another VTC with QoreStor at a remote location to restore the		
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VTC S3 Cloud Connectivity Vetting Worksheet

HPE and ETI-NET recommends that the HPE Sales and Presales teams work customer to complete the attached worksheet prior to quoting the VTC when Data Repository is a requirement and return to HPE and ETI-NET:

Send to ozen.ercevik@hpe.com Cc to: mike.mitsch@etinet.com

	Question	Reply
1	Is the S3 Provider listed by ETI-NET? If no, is the	
	customer willing to accept "best effort"	
	support?	
2	Which use case(s) apply to the request?	
3	Are other use cases required?	
	If so please explain.	
4	Does the account have a specific compliance	
	requirement and if so, which specific one?	
5	Will the S3 storage resource implement Object	
	Locking? If yes, is the object locking	
	Governance +/ Compliance Mode?	
6	How frequently is data expected to be placed	
	into to the S3 repository?	
7	How much logical data is expected to be moved	
	each day, week, and month?	
8	What is the network bandwidth (Gbps)	
	between the VTC and the S3 target?	
9	Are other systems utilizing the same S3	
	resource?	
10	Will all files in the S3 storage resource utilize	
	the same retention policy?	
11	Are the retention settings of the S3 data the	
	same as NonStop tape retention settings?	
12	Is the data in the S3 repository to be an	
	additional copy, beyond 3-2-1?	
13	Is the client's NonStop operator the	
	administrator of the S3 resource?	
14	Other Comments:	

BackBox®

QoreStor®

Included in Handouts.





ETIMET EMEA Success Requirements

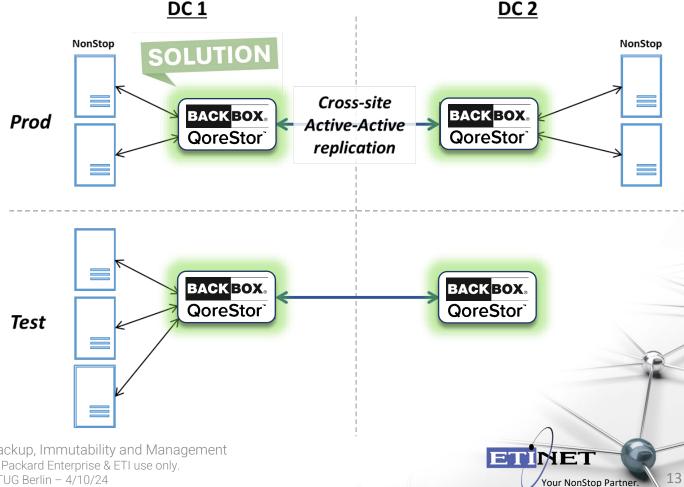


CHALLENGE

Immediate Backup Solution Replacement

Key Requirements:

- Robust data replication between sites
- Integrated storage managed by VTC
- Data encryption at-rest (within the VTC) and in-transit (cross-site)
- Resilient connectivity to multiple NonStop systems via multiple FC
- Scheduling urgency: On-site and sustaining support (preferably from HPE) for installation, configuration, updates, and training



HPE NonStop Data Backup, Immutability and Management © 2024 Hewlett Packard Enterprise & ETI use only. GTUG Berlin - 4/10/24





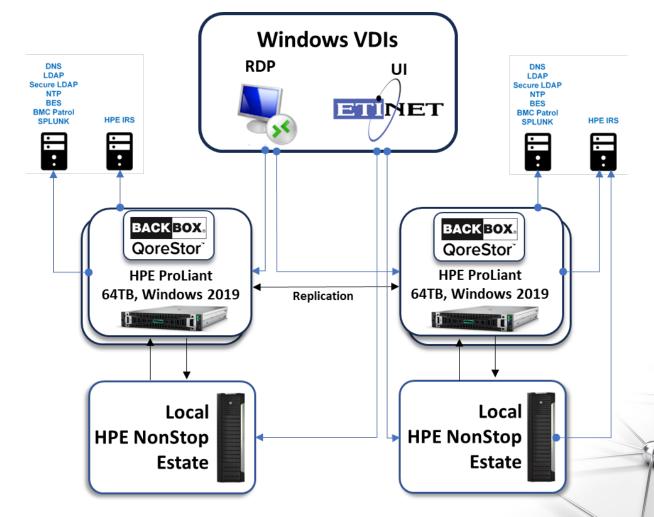
EMEA Solution



Production Overview

4x VTCs

- HPE ProLiant Servers
 - 64TB Storage (locally integrated)
 - Backbox (VTC MC & UI) runs in Windows
 - QoreStor runs as a VM in Hyper-V
 - 6 FC connections (per appliance)
- Windows VDIs deliver access to BackBox / QoreStor & NonStop
- Infrastructure HPE IRS remote monitoring to each VTC









Success Story - Results



Simple installation & on-ramp to production

 Start to finish under 1 Quarter to select, order, install, and deploy 4x VTC with 12x NonStop Systems into production

Substantial Savings

- Common VTC Platform
- GUI
- 88% Reduction in Data
- Enhanced Security
 - Encryption at Rest & In Transit
- Enhanced Support
 - Streamlined & Faster
 - Common architecture (VTC & Storage)









Success Story - Quotes



"The results of the project have been very successful; there were minimal issues encountered – very light touch. The BackBox-QoreStor de-duplication and compression delivers significant storage savings"

- Sr. NonStop IT Director

"When my customer had an issue with their Backup vendor going out of business, we knew from experience that the ETI-Net/HPE BackBox solution would be a great fit. The support we had from both ETI-Net and HPE Services Technical Consultants made the transitions to BackBox quick and painless and the benefits of QoreStor surpassed our expectations."

- Iain Liston-Brown, HPE NonStop Presales





Resources

- **S**3
 - Cloud Vetting
 - Question / Answer
- ETI-NET/XYPRO
 - White Paper / Data Sheet
 - Question / Answer



>30 Years of Innovating Together





Thank you





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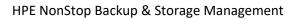
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	Question	Reply
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	the customer willing to accept "best effort"	
	support?	
2	Which use case(s) apply to the request?	
3	Are other use cases required?	
	If so please explain.	
4	Does the account have a specific compliance	
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	administrator of the S3 resource?	
14	Other Comments:	



HPE VTC BackBox / QoreStor Cloud Tiering Product Vetting Question / Answer

Question		Response
1 Does BackBox without		No. BackBox does not natively support S3 storage. QoreStor is
	QoreStor support S3?	required to support S3 by the Cloud Tiering configuration option.
2	Does BackBox alone support	BackBox by itself does not offer immutability. For clients that only
	or implement immutability?	have BackBox – immutability must be implemented by the
	,	customer's 3 rd party storage.
3	Does BackBox with QoreStor	Through the cloud tiering option, BackBox and QoreStor can
	support immutable storage	implement immutability settings on S3 Storage and Cloud Services.
	products & services?	Check with ETI-NET or HPE to consult on the optimal approach that
		meets the organization's 3-2-1 cybersecurity requirements.
4	Can the \$SYSTEM be	Yes, by configuring QoreStor and following the \$SYSTEM snapshot
	encrypted and placed on a	process by HPE and ETI-NET, the \$SYSTEM image can be encrypted
	Cloud Tier?	and placed on a Cloud Tier as well as kept locally as a single file.
5	Is there a specific level of	The NonStop system must be at RVU L23.08 in to support the
	NonStop system that is	System Disk Snapshot functionality.
	required to support \$SYSTEM	The minimum RVU is L21.06 w/the required SPRs:
	snapshot?	-T0853L03^DCR CLIM Software DVD (CLIM DVD)
		-T0682L02^BBN OSM Service Connection (RVU)
		-T0634H06^ACY OSM Console Tools DVD (NonStop Console
		DVD)
6	When and how frequently	While it is up to the customer, it is recommended that at a
	should the "System Build	minimum, it should be performed after:
	Snapshot" be run?	a.) Every RVU upgrade and any SPR upgrade installed in
		\$SYSTEM.
		b.) Any hardware configuration change in the system like
		addition/deletion of CLIMS, disks, CPUs etc.
		Use the OSMCONF flags to manage the NSK CPU priority and CPU
	Dans Custom Duild Coanshat	usage in Storage CLIMs
7	Does System Build Snapshot include NonStop Memory?	No. The \$SYSTEM snapshot does not include NonStop CPU memory dump.
8	Does the "System Build	The \$SYSTEM snapshot takes backup of \$SYSTEM volume only and
0	Snapshot" include the other	the "System disk restore tool" restores it. No additional steps are
	volume restoration steps	required after running the tool.
	including the TMF?	For all other volumes, or TMF audit trails, we should use the
	merading the rivin.	regular Backup Restore or BR2.
9	In the event of a breach, how	Identification of malware on a NonStop system is considered a
	does the NonStop customer	"forensics" exercise. Using XYPRO information on changes within
	identify a backup that is not	the NonStop system can provide insight as to files / events that can
	compromised by malware?	provide a forensics expert the information required to identify the
	•	insertion point, and to use ETI-NET products to selectively restore
		data to bring NonStop systems to an operational state.
		Additionally, XYPRO offers professional services with trained staff
		familiar with their tools to help NonStop customers identify
		suspicious changes.







HPE NonStop Backup & Storage Management

Our	estion	Pocnanca
Question		Response
10	What roles does	The Respond function includes appropriate activities to take action
	BackBox / QoreStor	regarding a detected cybersecurity incident. In the Respond phase -
	perform in the NIST	analysis is conducted to ensure effective response and support
	Respond and Recovery	recovery activities including forensic analysis. In this stage, BackBox
	stages?	and QS confirm the location and timestamp of the restoration assets,
		that were identified in the forensic analysis. The Recover Function
		identifies appropriate activities to maintain resilience and to restore
		any capabilities or services that were impaired due to a cybersecurity
		incident. In the Recovery stage, BackBox and QoreStor provide the
		ability to restore specific files, volumes, ranging back to the "Stand
		Alone Load" which can restore the various copies of \$SYSTEM image,
		supporting the timely recovery to normal operations to reduce the
		impact from a cybersecurity incident.
		https://www.nist.gov/cyberframework/online-learning/five-
		functions#protect



Question		Response
1	What is the relationship between XYPRO and ETI-NET?	As per the ETI-NET / XYPRO press release https://etinet.com/news/eti-net-xypro-enhanced-cybersecurity-collaboration/ ETI-NET and XYPRO share a common vision of protecting NonStop systems. Both firms have committed to work together to ensure that HPE's Virtual Tape Controllers deployed with integrated QoreStor storage management software can support XYPRO's Security One Agents to scan the VTCs to
2	What specific ETI-NET Software was included in the testing?	identify vulnerabilities. The ETI-NET BackBox and QoreStor Version 4.12 software was tested: https://etinet.com/wp-content/uploads/2024/01/BackBox-E4.12-Release-Notes.pdf This testing was performed using an HPE VTC ProLiant server preconfigured by HPE as the standard delivery platform.
3	What is the specific configuration of the VTC that was tested?	ETI-NET and XYPRO utilize the standard, preconfigured HPE VTC R4 and future RX releases that include all software No, the testing is performed on a released version of the HPE VTC with QoreStor software.
4	What metrics does the SecurityOne software scan on the VTC?	 Successful and Unsuccessful Logons into the VTC Firewall Status of the VTC All Ports and Identifies Open and Insecure Ports Antivirus Status and Definitions VTC Windows Operating System Update Status Third Party Applications installed on the VTC Security Configuration of the VTC based on CIS Benchmarks and HPE NonStop Security Hardening Guide Requirements to meet PCI DSS Compliance
5	What is required to add the HPE BackBox VTC with QoreStor to the XYPRO Scan?	There are two prerequisites: 1.) XYPRO Security One Software 2.) XYRPO Security One Sentry Appliance Agent
6	Does the SecurityOne Software have access to NonStop backup data?	No, the XYPRO Security One Software scans the parameters of the VTC with QoreStor. QoreStor runs in a preconfigured VM that performs Encryption of Backup Data and is run within a Virtual Machine within the VTC Windows Operating System. Security One Sentry Agent scans the host Windows and native hardware environment, protecting parameter of the NonStop backup data residing within QoreStor.
7	Does the SecurityOne software scan storage external to the VTC with QoreStor?	No.
8	What specifically was changed with the SecurityOne software to support this scanning?	There are no material changes to the XYPRO software. However, though XYPRO's SecurityOne "Organic Views" presentation of scanning data is consolidated, making it easier to understand all aspects of the ETINET NonStop Software and VTC within the NonStop estate.



Question		Response
9	What metrics are presented in the "organic views" Does SecurityOne provide a risk	 NonStop Console Status which included ETI-NET BackBox and QoreStor UI All logins to the VTC Server including NonStop process and administrative. VTC Firewall Status, in terms of Domain, Public and Private Inbound and Outbound Firewall Rules Antivirus and updated status Windows Operating System update status Yes, Security One provides an overall Risk Assessment of the VTC w/QoreStor classifies the risks based on HPE best practices of Critical,
	assessment summary of the VTC with QoreStor?	Major and Minor.
11	Does SecurityOne provide scanning of S3 data tiering?	No. However, utilizing QoreStor Cloud Tiering, all data sent to an S3 device is encrypted and deduplicated, making the importance of S3 bucket scanning not as important. With that said, clients using S3 services should be continuously checking S3 parameter setting to S3 configurations have not been compromised.
12	Does BackBox VTC software without QoreStor support S3 Storage?	No, the BackBox software on the VTC does not directly support Cloud Storage. However, BackBox with QoreStor supports S3 through "Cloud Tiering". Cloud Tiering is a standard component interface that is available with the QoreStor software.
13	How is S3 Storage supported from the VTC?	Depending upon the specific use case(s), S3 storage can be supported through the "cloud tiering" functionality of QoreStor as well as from BackBox. Cloud Tiering allows a BackBox/VTC with QoreStor to "Tier" data to an S3 service or device to greater storage capacity.
14	Is Cloud Tiering an option or standard with QoreStor?	Cloud Tiering is included standard with each instance of QoreStor on a specific VTC.
15	Does Cloud Tiering Increase NonStop Backup Storage capacity?	Yes. Cloud Tiering increases the physical and logical capacity of the NonStop Backup storage by 3x the licensed physical capacity and when considering Deduplication higher Logical Capacity. Example, a base HPE VTC with 8TB of physical licensed capacity can realize 3x of Cloud Tiering to 24TB of physical storage. When applying typical Deduplication ratios – the same 8TB & 24TB of physical results in 72TB and 216TB respectfully.
16	Does ETI-NET certify S3 Cloud Service providers?	Yes, ETI-NET supports a list of specific S3 providers that are continually tested as part of the release process. The list can be found on ETI-NET's website: https://etinet.com/products/backbox-dedupesoftware/S3support/ Note: ETI-NET and HPE are continually updating Cloud Tiering Provider Support – please check with ETI-NET and HPE for the latest list of supported providers.

XYGATE®

SecurityOne® Applicance Sentry Module



Security for HPE NonStop CLIM, NSC and ETI-NET BackBox with QoreStor

KEY BENEFITS

- Inclusion of VTC with Backup data as part of NonStop data estate
- Continuous monitoring for enhanced security posture and reduced risk
- Comprehensive security hardening based on industry best practices
- Gain the confidence to become secure and remain secure

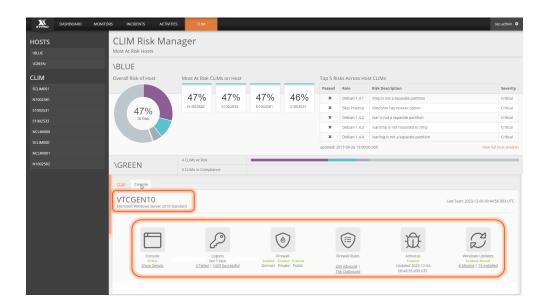
KEY FEATURES

- Security monitoring NonStop CLIM (Linux), System Console and ETI-NET Backbox (MS Windows and QoreStor) from a single platform
- Modern browser application interface
- Automated compliance, policy management and reporting
- Actionable dashboard quickly highlight critical information
- Remediation recommendations ensure risk is addressed

IN PARTNERSHIP WITH



Hewlett Packard Enterprise



Overview

Nearly 40% of IT assets are unmonitored due to resource limitations, complexity of IT environments, a general lack of awareness, and not having effective tools. This oversight leaves vital components of the HPE NonStop ecosystem—such as NonStop Cluster I/O Modules (CLIM), NonStop System Consoles (NSC), and ETI-NET Backbox Servers with QoreStor vulnerable to ransomware attacks, data breaches, and unauthorized access. Tackling these security challenges is daunting; achieving visibility into system configurations and ensuring continuous monitoring demands significant effort and specialized tools, as NonStop appliances necessitate distinct strategies for risk management and security enforcement.

XYGATE SecurityOne - Appliance Sentry Module (ASM) continuously monitors your NonStop Appliances, uncovering vulnerabilities or configuration errors. With ASM, you'll receive a detailed risk score along with corrective steps for remediation, ensuring that your appliances get secure and stay secure.

Comprehensive Security for ETI-NET Backbox, with QoreStor, CLIM and NSC

ASM performs comprehensive scans and produces detailed reports on security configurations to pinpoint potential vulnerabilities. By gathering data across a wide range of appliances within numerous NonStop systems, ASM ensures you are equipped with proactive notifications. Utilizing the patented contextualization technology of **XYGATE**SecurityOne (XS1), ASM swiftly highlights vulnerable elements within NonStop appliances, facilitating rapid and effective response measures.

ASM delivers precise, step-by-step instructions for rectifying vulnerabilities, drawing from Center for Internet Security (CIS) benchmarks and the HPE NonStop Security Hardening Guide for accuracy and reliability. The quick and thorough scans pinpoint security configuration issues, providing actionable insights almost immediately. With its straightforward explanations and direct remediation strategies, ASM arms you with the essential information to quickly and confidently manage and mitigate security incidents.



XYGATE®

SecurityOne® Appliance Sentry Module

200

Security for HPE NonStop CLIM, NSC and ETI-NET Backbox with QoreStor

64% of organizations experienced an attack on an improperly configured endpoint over the past 12 months.

-Ponemon Institute

ETI-NET Backbox Support

ASM, part of the XYGATE SecurityOne Suite+ bundle delivers contextualized security insights on ETI-Net Backbox with QoreStor server configurations. Results are displayed in an actionable and user friendly interface, giving you a powerful solution for monitoring and addressing risks. ASM actively monitors various security vectors, such as

- Successful/failed logons
- Firewall status
- Network ports
- Anti-virus status
- Definition dates
- Missing Microsoft Windows updates
- Installed third party software
- and more

Integrate Enriched Data

XYGATE SecurityOne creates context-enriched NonStop data, which is effortlessly integrated with leading enterprise SIEMs such as ArcSight, IBM QRadar, Splunk, RSA NetWitness, and more. This enables NonStop systems to become an integral part of the broader enterprise security infrastructure, contributing to compliance, alerting, forensic analysis, and risk management activities.

Contextual data significantly reduces the occurrence of false positives, allowing security teams to concentrate their efforts on genuine security threats. This enriched data facilitates the creation of more relevant security alerts, queries, and reports, enhancing both the utility of the data and the effectiveness of the security measures implemented by your team.

Complete Coverage

Visibility into NonStop Appliances that contain NonStop backup data completes the security landscape for NonStop risk management. ASM integrates seamlessly, leveraging contextual data from endpoints to ensure XYGATE SecurityOne provides total protection. By conducting detailed evaluations of each CLIM, HPE BackBox with QoreStor VTCs and any other appliances within your NonStop ecosystem, you can remove any uncertainties and achieve a deep insight into potential security threats, closing the gap in your defense strategy.

Ordering Info

ASM is included with the XYGATE SecurityOne Suite+ Bundle Product ID
BE240AC HPE XYGATE SecurityOne Suite+ for L Series
QX1BNDP HPE XYGATE SecurityOne Suite+ for J Series

